

	No. of Listings	Dollar Volume	Average Price	Median Price	Average DOM
<b>RESIDENTIAL</b>					
CONVENTIONAL	736	\$247,437,180	\$336,192	\$300,000	146
FHA	9	\$2,056,165	\$228,463	\$225,000	176
VA	5	\$986,100	\$197,220	\$200,000	204
ASSUMPTION	3	\$756,000	\$252,000	\$235,000	232
CASH	144	\$46,828,723	\$325,199	\$230,000	135
CONTRACT FOR DEED	1	\$234,000	\$234,000	\$234,000	70
EXCHANGE	11	\$4,004,130	\$364,012	\$265,000	128
OWNER FINANCED	12	\$3,727,900	\$310,658	\$270,000	182
OTHER	6	\$1,389,000	\$231,500	\$143,500	172
GOVERNMENT	1	\$332,000	\$332,000	\$332,000	207
Analysis by Area					
ANDERSON SPRNGS	4	\$1,174,500	\$293,625	\$299,750	96
BLUE LAKES	1	\$299,000	\$299,000	\$299,000	52
BUCKINGHAM	15	\$11,016,500	\$734,433	\$507,000	120
C.L. OAKS	37	\$6,658,500	\$179,959	\$149,000	139
CLEARLAKE EAST	73	\$15,912,209	\$217,975	\$205,000	157
CLEARLAKE KEYS	19	\$7,455,500	\$392,395	\$382,000	140
CLEARLAKE N/NW	77	\$14,209,760	\$184,542	\$169,000	141
CLEARLAKE PARK	50	\$12,775,400	\$255,508	\$228,750	125
CLEARLAKE S/SW	26	\$6,191,230	\$238,124	\$228,250	168
CLR LK RIVIERA	74	\$23,724,750	\$320,605	\$306,000	137
COBB	58	\$17,832,200	\$307,452	\$282,000	155
COPSEY CREEK	2	\$463,000	\$231,500	\$231,500	103
FINLEY	2	\$907,000	\$453,500	\$453,500	42
GLENHAVEN	3	\$890,000	\$296,667	\$325,000	132
HIDDEN VALLEY	134	\$52,418,045	\$391,179	\$383,375	169
JAGO BAY	2	\$1,830,000	\$915,000	\$915,000	334
KELSEYVILLE	40	\$15,319,615	\$382,990	\$324,500	122
KONO TAYEE	3	\$976,500	\$325,500	\$329,000	177
LAKEPORT NORTH	70	\$27,641,198	\$394,874	\$360,395	156
LAKEPORT SOUTH	29	\$13,108,800	\$452,028	\$320,000	154
LANDS END	2	\$1,035,000	\$517,500	\$517,500	51
LOCH LOMOND	6	\$1,400,300	\$233,383	\$219,500	88
LOWER LAKE	35	\$12,094,250	\$345,550	\$349,000	157
LUCERNE	45	\$10,958,665	\$243,526	\$235,000	122
MIDDLETOWN	19	\$7,504,000	\$394,947	\$395,000	113
NICE	20	\$4,965,400	\$248,270	\$224,000	133
OTHER	14	\$7,649,100	\$546,364	\$537,500	106
PARADISE COVE	4	\$6,690,000	\$1,672,500	\$1,415,000	136
PILLSBURY	2	\$531,000	\$265,500	\$265,500	158
RIVIERA HEIGHTS	16	\$5,998,580	\$374,911	\$358,975	136
RIVIERA WEST	6	\$2,635,500	\$439,250	\$432,000	131
SCOTTS VALLEY	1	\$2,300,000	\$2,300,000	\$2,300,000	306
SODA BAY	3	\$1,008,000	\$336,000	\$345,000	185
SPRING VALLEY	21	\$5,934,500	\$282,595	\$246,500	156
TWIN LAKES	1	\$237,000	\$237,000	\$237,000	229
UPPER LAKE	13	\$5,103,696	\$392,592	\$350,000	121

WINDFLOWER PONT	1	\$902,500	\$902,500	\$902,500	187
<b>Totals</b>	928	\$307,751,198	\$331,628	\$295,000	145
<b>LAND</b>					
CONVENTIONAL	101	\$11,410,786	\$112,978	\$71,000	155
ASSUMPTION	1	\$48,000	\$48,000	\$48,000	119
CASH	402	\$31,579,585	\$78,556	\$45,000	154
CONTRACT FOR DEED	1	\$35,000	\$35,000	\$35,000	85
EXCHANGE	11	\$2,770,500	\$251,864	\$145,000	155
OWNER FINANCED	36	\$7,208,900	\$200,247	\$197,500	330
OTHER	13	\$1,178,200	\$90,631	\$25,000	276
Analysis by Area					
ANDERSON SPRNGS	1	\$129,000	\$129,000	\$129,000	196
BLUE LAKES	1	\$50,000	\$50,000	\$50,000	21
BUCKINGHAM	2	\$310,000	\$155,000	\$155,000	72
BUTTS CANYON RD	1	\$80,000	\$80,000	\$80,000	177
C.L. OAKS	34	\$2,483,500	\$73,044	\$30,000	143
CLEARLAKE EAST	99	\$3,275,100	\$33,082	\$25,000	150
CLEARLAKE KEYS	3	\$599,500	\$199,833	\$104,500	164
CLEARLAKE N/NW	47	\$2,280,300	\$48,517	\$35,000	154
CLEARLAKE PARK	65	\$2,986,200	\$45,942	\$25,000	173
CLEARLAKE S/SW	19	\$595,900	\$31,363	\$24,000	189
CLR LK RIVIERA	51	\$3,956,401	\$77,576	\$65,000	162
COBB	28	\$2,454,535	\$87,662	\$68,000	151
GLENHAVEN	1	\$210,000	\$210,000	\$210,000	69
HIDDEN VALLEY	32	\$2,571,300	\$80,353	\$73,500	184
JAGO BAY	1	\$235,000	\$235,000	\$235,000	161
KELSEYVILLE	15	\$4,569,900	\$304,660	\$295,000	276
KONO TAYEE	4	\$252,500	\$63,125	\$65,250	169
KONOCITY BAY	2	\$229,000	\$114,500	\$114,500	159
LAKEPORT NORTH	16	\$3,769,000	\$235,563	\$197,000	125
LAKEPORT SOUTH	7	\$2,259,000	\$322,714	\$279,000	466
LOCH LOMOND	7	\$540,000	\$77,143	\$49,000	90
LOWER LAKE	19	\$3,204,500	\$168,658	\$140,000	132
LUCERNE	17	\$977,000	\$57,471	\$45,000	96
MIDDLETOWN	14	\$3,651,000	\$260,786	\$197,500	302
MORGAN VALLEY	1	\$220,000	\$220,000	\$220,000	126
NICE	25	\$1,748,860	\$69,954	\$39,000	196
OTHER	3	\$862,000	\$287,333	\$270,000	91
PARADISE COVE	1	\$675,000	\$675,000	\$675,000	314
PILLSBURY	1	\$24,900	\$24,900	\$24,900	118
RIVIERA HEIGHTS	16	\$1,657,250	\$103,578	\$95,000	138
RIVIERA WEST	6	\$556,500	\$92,750	\$92,000	201
SCOTTS VALLEY	2	\$660,000	\$330,000	\$330,000	360
SODA BAY	2	\$295,500	\$147,750	\$147,750	100
SPRING VALLEY	10	\$985,425	\$98,543	\$69,900	88
TWIN LAKES	2	\$273,900	\$136,950	\$136,950	320
UPPER LAKE	10	\$4,603,000	\$460,300	\$360,000	274
<b>Totals</b>	565	\$54,230,971	\$95,984	\$50,000	168
<b>COMMERCIAL/INDUSTRIAL</b>					

CONVENTIONAL	12	\$5,957,841	\$496,487	\$334,750	192
ASSUMPTION	1	\$12,000	\$12,000	\$12,000	39
CASH	15	\$4,670,500	\$311,367	\$189,000	131
EXCHANGE	1	\$285,000	\$285,000	\$285,000	312
OWNER FINANCED	6	\$1,963,000	\$327,167	\$304,500	147
OTHER	3	\$1,297,500	\$432,500	\$450,000	83

Analysis by Area

C.L. OAKS	1	\$550,000	\$550,000	\$550,000	21
CLEARLAKE N/NW	4	\$1,435,000	\$358,750	\$292,500	173
CLEARLAKE S/SW	1	\$1,750,000	\$1,750,000	\$1,750,000	130
CLR LK RIVIERA	3	\$2,407,500	\$802,500	\$397,500	127
COBB	1	\$650,000	\$650,000	\$650,000	184
FINLEY	1	\$350,000	\$350,000	\$350,000	122
HIDDEN VALLEY	1	\$220,000	\$220,000	\$220,000	337
KELSEYVILLE	2	\$1,070,000	\$535,000	\$535,000	298
LAKEPORT NORTH	3	\$712,000	\$237,333	\$279,000	74
LAKEPORT SOUTH	7	\$1,090,341	\$155,763	\$56,341	74
LOWER LAKE	2	\$470,500	\$235,250	\$235,250	84
LUCERNE	6	\$1,781,000	\$296,833	\$258,500	134
MIDDLETOWN	4	\$1,681,500	\$420,375	\$447,250	375
NICE	2	\$18,000	\$9,000	\$9,000	39

<b>Totals</b>	38	\$14,185,841	\$373,312	\$285,000	151
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**MULTI-FAMILY**

CONVENTIONAL	13	\$5,232,500	\$402,500	\$320,000	227
CASH	1	\$279,000	\$279,000	\$279,000	70
OWNER FINANCED	2	\$864,000	\$432,000	\$432,000	105

Analysis by Area

C.L. OAKS	1	\$242,500	\$242,500	\$242,500	151
CLEARLAKE KEYS	1	\$663,000	\$663,000	\$663,000	258
CLEARLAKE S/SW	2	\$487,000	\$243,500	\$243,500	123
CLR LK RIVIERA	1	\$275,000	\$275,000	\$275,000	255
HIDDEN VALLEY	4	\$1,345,000	\$336,250	\$325,000	237
KELSEYVILLE	1	\$279,000	\$279,000	\$279,000	70
LAKEPORT NORTH	3	\$2,045,000	\$681,667	\$730,000	191
LUCERNE	3	\$1,039,000	\$346,333	\$299,000	244

<b>Totals</b>	16	\$6,375,500	\$398,469	\$320,000	202
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**MOBILE HOME**

CONVENTIONAL	10	\$1,225,500	\$122,550	\$93,750	228
VA	1	\$82,500	\$82,500	\$82,500	205
CASH	113	\$8,166,302	\$72,268	\$60,000	126
CONTRACT FOR DEED	1	\$79,000	\$79,000	\$79,000	124
EXCHANGE	1	\$140,000	\$140,000	\$140,000	184
OWNER FINANCED	15	\$1,609,400	\$107,293	\$70,000	155

Analysis by Area

ANDERSON SPRNGS	1	\$101,000	\$101,000	\$101,000	208
BLUE LAKES	2	\$99,000	\$49,500	\$49,500	121
C.L. OAKS	13	\$1,042,752	\$80,212	\$65,352	124

CLEARLAKE EAST	22	\$2,176,500	\$98,932	\$79,500	146
CLEARLAKE N/NW	17	\$1,304,750	\$76,750	\$67,500	183
CLEARLAKE PARK	9	\$1,458,900	\$162,100	\$120,000	141
CLEARLAKE S/SW	5	\$168,500	\$33,700	\$24,500	125
JAGO BAY	1	\$35,000	\$35,000	\$35,000	135
KELSEYVILLE	13	\$697,500	\$53,654	\$49,000	117
KONOCTI BAY	1	\$95,000	\$95,000	\$95,000	105
LAKEPORT NORTH	9	\$567,400	\$63,044	\$42,000	137
LAKEPORT SOUTH	7	\$686,500	\$98,071	\$112,500	121
LOCH LOMOND	1	\$325,000	\$325,000	\$325,000	204
LOWER LAKE	9	\$781,000	\$86,778	\$85,000	176
LUCERNE	16	\$785,000	\$49,063	\$37,500	130
NICE	8	\$750,500	\$93,813	\$83,750	76
OTHER	1	\$62,500	\$62,500	\$62,500	149
SODA BAY	2	\$49,900	\$24,950	\$24,950	166
UPPER LAKE	4	\$116,000	\$29,000	\$28,500	64
<b>Totals</b>	141	\$11,302,702	\$80,161	\$65,000	137
Non Co-op Sales	676	\$135,782,914	\$200,862	\$156,500	153
Co-op Sales	1,012	\$258,063,298	\$255,003	\$233,500	153
All Sold Listings	1,688	\$393,846,212	\$233,321	\$205,500	153

INFORMATION IS DEEMED RELIABLE BUT NOT GUARANTEED